AISHWARYA GHOSH

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Education

Ph.D. in Economics, University of Utah (qualifier distinction) Expected May 2027

Committee: Marshall Steinbaum (Chair), Haimanti Bhattacharya, Peilu Zhang, Alberto Garcia, Levi Pace

M.A. in Economics, University of Hyderabad, India (distinction) 2018

B.Sc. (Hons.) in Economics, University of Calcutta, India (first class) 2016

Fields

Environmental and Energy Economics; Public Economics; Empirical Industrial Organization; Behavioral and Experimental Economics

Job Market Paper

"Does It Matter Who Sells the Car? - Regulation and Incidence of a Targeted Electric Vehicle Subsidy"

Abstract: Means-tested electric vehicle subsidies increasingly restrict who may sell the car. I estimate how a restriction of this kind affects local transaction prices and sales, and whether the effect differs between the dealers a program's price rules reach and the dealers they do not. California's Clean Cars 4 All program permits subsidy redemption only at dealerships that enroll with the air district and accept its terms on what may be charged for an eligible vehicle and on how that price is set, while dealers that do not enroll sell the same vehicles to the same buyers in the same ZIP codes under none of those terms. Linking the universe of California vehicle registrations from 2015 to 2023 to the subsidy program records, I estimate difference-in-differences specifications comparing buyers of the same make, model and model year in the same quarter, in the aggregate and by dealer participation status. I first show that prices in exposed areas rose relative to never-exposed areas while adoption grew more slowly, which is a combination a demand shift cannot produce. I then show that the increase is concentrated outside the program. Prices rose 1.1 percent at dealers where no subsidy could be redeemed, amounting to roughly $24 million in additional revenue over the period, against the $23.9 million the district disbursed to recipients. At participating dealers, where every subsidized purchase took place, the effect is indistinguishable from zero and the estimates rule out a price increase larger than four percent of the average award. The pattern is consistent with demand that the enrolled channel could not serve reaching dealers the program did not regulate. The channel that collected the increase served buyers from less affluent ZIP codes than the participating channel did. Rules governing the sellers who redeem a subsidy can work exactly where they apply and still leave the cost of the program with buyers it never reached.

Research in Progress

Environmental and Energy Economics

"Charging the Competition: Public Electric Vehicle Infrastructure and the Charging-Network Divide"

"Urban Trees, Crime, and Spillovers" (with Alberto Garcia, Jacob Gellman, and Michelle Lee)

Supported by grant from Arnold Ventures, "Urban Trees and Social Outcomes"

Behavioral and Experimental Economics

"Risk Tolerance and the Decision to Consider an Electric Vehicle—An Experimental Study" (with Peilu Zhang)

Supported by grant from the University of Utah Clinical and Translational Science Institute

"Depression and Risk Preferences: Evidence from Multiple Elicitation Methods" (with Sarah Shizuko Morimoto, Evan V. Goldstein, and Peilu Zhang) — **under review**

Supported by grant from the University of Utah Clinical and Translational Science Institute

Publications

Peer-Reviewed Journal Articles

Bräuner, T., Ghosh, A., & Ghosh, S. (2025). "Understanding responses of people with ASD in diverse reasoning tasks: A formal study." *Cognitive Processing*, 26(1), 201–218.

Refereed Conference Proceedings

Bräuner, T., Ghosh, A., & Ghosh, S. (2021). "Understanding responses of individuals with ASD in syllogistic and decision-making tasks: A formal study." *Lecture Notes in Computer Science*, 12524, 118–128 (SEFM 2020 Workshops).

Fellowships and Awards

- Wilkes Dissertation Fellowship, Wilkes Center for Climate Science and Policy 2026
- Graduate Research Fellowship, Utah Project on Antitrust and Consumer Protection, University of Utah 2023–24
- CSBS Graduate Travel Award, University of Utah 2024
- Qualified National Eligibility Test (Assistant Professor), UGC, India 2020

Teaching Experience

Instructor of Record, University of Utah 2023–2026

Department of Economics and School of Public Affairs
Mathematics for Economics (Fall 2024, Fall 2025, Spring 2026); Principles of Econometrics (Spring 2025); Intermediate Microeconomics (Summer 2024, 2025); Economics and Public Policy Statistics (Summer 2024); Principles of Microeconomics (Summer 2023)

Graduate Teaching Assistant, University of Utah 2021–2023

Principles of Microeconomics; Principles of Econometrics; Feminist Economics; U.S. Economic History

Quantitative Methods Tutor (QPod), University of Utah 2022–2023

Presentations and Invited Talks

"Dealers, Pricing, and Local Market Dynamics of Targeted EV Subsidies": WEAI 2026; Applied Young Economists Webinar 2026; Eastern Economic Association 2024; Western States Graduate Workshop 2023; Applied Microeconomics Workshop, University of Utah 2023

"Accessing Non-Public Data": invited talk, Career Development Workshop, University of Utah, 2025

"Understanding Responses of Individuals with ASD in Syllogistic and Decision-Making Tasks": Western States Graduate Workshop 2022; Heidelberg University Summer School 2022; Symposium on Logic and Cognition 2021; CIFMA 2020, co-located with SEFM, CWI Amsterdam

Research Experience

Research Assistant, University of Utah and University of Chicago — Summer 2026
Fulya Ersoy, Peilu Zhang, Pavitra Govindan, Matthew Brown, Tomar Yehoshua-Sandak

Utah Project Fellow, University of Utah — 2023–2024
Marshall Steinbaum

Research Fellow, Indian Statistical Institute and Roskilde University — 2024
Torben Bräuner and Sujata Ghosh

Research Fellow, Indian Statistical Institute and University of Groningen — 2021
Sujata Ghosh, Rineke Verbrugge, and Harmen de Weerd

Workshops and Summer Schools

- Applied Young Economists Webinar, Environmental Economics, Monash Business School — 2026
- Applied Microeconomics Workshops, University of Utah — 2021–2023
- Behavioral Workshops, University of Utah — 2021–2023
- Third International Rationality Summer Institute, Heidelberg University — 2022
- "ReLaX" Workshop on Games, UMI ReLaX, Indo-French Joint Research Unit — 2021
- Virtual Seminar Series on Behavioral and Experimental Economics, ESA — 2020

Service

- Vice President, Heterodox Economics Student Association, University of Utah — 2022–2023
- Moderator and Member, Young Economist Conclave, University of Hyderabad — 2017–2018
- Volunteer, National Conference by Bangiya Arthaniti Parishad, Calcutta — 2014
- Community Service Member, National Service Scheme, Government of India — 2013–2016

Skills

Software: Stata, R, JavaScript, HTML/CSS, Qualtrics, LaTeX, GitHub
Languages: Bengali (native), English (fluent), Hindi (fluent), French (beginner)

References

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Dr. Peilu Zhang
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